JOB PROFILE:
CRYPTOGRAPHER/CRYPTANALYST
AKA ENCRYPTION EXPERT

DEGREE REQUIRED?
Yes
Master’s Degree
Focusing on Mathematics or Computer Science is Encouraged

MEDIAN SALARY
+$100,000

JOB GROWTH
21%

SOFT SKILLS
Intelligent, Analytical & Creative
Capable of Tackling Complex Mathematical Problems
Trustworthiness

COMMON JOB DUTIES
▸ Protect important information from interception, copying, modification and/or deletion
▸ Evaluate, analyze and target weaknesses in cryptographic security systems and algorithms
▸ Design robust security systems to prevent vulnerabilities
▸ Develop statistical and mathematical models to analyze data and solve security problems
▸ Test computational models for reliability and accuracy
▸ Investigate, research and test new cryptology theories and applications
▸ Probe for weaknesses in communication lines (e.g. wireless network, secure telephone, cellphones, email, etc.)
▸ Ensure message transmission data (e.g. wireless network, secure telephone, cellphones, email, etc.) are not illegally accessed or altered in transit
▸ Decode cryptic messages and coding systems for military, political and/or law enforcement agencies

for more info
JOB PROFILE: CYBER CRIME INVESTIGATOR

DEGREE REQUIRED?

NO
Certification(s) encouraged but not essential
Experience can supplement

MEDIAN SALARY

+$67,000

JOB GROWTH

10%

SOFT SKILLS

Curiosity & Persistence
Strong Communication
Information Use
Critical Thinking

COMMON JOB DUTIES

- Find and navigate the dark web
- Process crime scenes
- Conduct interviews of victims, witnesses, and/or suspects
- Examine recovered data for information
- Fuse computer network attack analyses with criminal and counterintelligence investigations and operations
- Determine whether a security incident is indicative of a violation of law that requires specific legal action
- Identify elements of proof of the crime
- Identify, collect, and seize documentary or physical evidence, to include digital media and logs associated with cyber intrusion incidents, investigations, and operations
- Provide criminal investigative support to trial counsel during the judicial process
- Prepare reports to document the investigation

for more info
JOB PROFILE: CYBER DEFENSE INCIDENT RESPONDER

DEGREE REQUIRED?
No
Bachelor’s Degree in Cybersecurity or Computer Science is a plus though

MEDIAN SALARY
+$80,000

JOB GROWTH
+20%

SOFT SKILLS
Capable of Handling Stress
Flexible
Problem-Solving
Analytical
Good Communication

COMMON JOB DUTIES
► Actively monitor systems and networks for intrusions
► Identify security flaws and vulnerabilities
► Perform security audits, risk analysis, network forensics and penetration testing
► Perform malware analysis and reverse engineering
► Develop a procedural set of responses to security problems
► Establish protocols for communication within an organization and dealings with law enforcement during security incidents
► Create a program development plan that includes security gap assessments, policies, procedures, playbooks, training and tabletop testing
► Produce detailed incident reports and technical briefs for management, admins and end-users
► Liaison with other cyber threat analysis entities

for more info
**JOB PROFILE:**

**CYBER FORENSICS EXPERT**

**DEGREE REQUIRED?**

Yes

Bachelor’s Degree in Cybersecurity or Computer Science

[Master's Degree in Computer Forensics helps]

**MEDIAN SALARY**

+$70,000

**JOB GROWTH**

+28%

**SOFTWARE SKILLS**

Curiosity & Insight

Strong Communication

Ability to Write Reports & Explain Evidence, Potentially in Front of Lawyers & Judges

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**COMMON JOB DUTIES**

- Conduct data breach and security incident investigations
- Recover and examine data from computers and electronic storage devices
- Dismantle and rebuild damaged systems to retrieve lost data
- Identify additional systems/networks compromised by cyber attacks
- Compile evidence for legal cases
- Draft technical reports, write declarations and prepare evidence for trial
- Give expert counsel to attorneys about electronic evidence in a case
- Advise law enforcement on the credibility of acquired data
- Train law enforcement officers on computer evidence procedures
- Keep abreast of emerging technologies, software and methodologies
DEGREE REQUIRED?
Yes
Juris Doctorate Degree is required

MEDIAN SALARY
$92,000

JOB GROWTH
28%

SOFT SKILLS
Good communicator
Good listener
Approachable
Interpersonal skills

COMMON JOB DUTIES
▶ Advocate for an organization in legal and legislative proceedings
▶ Evaluate contracts
▶ Evaluate regulations, policies and procedures
▶ Interpret and apply laws
▶ Resolve conflicts in policies and procedures
▶ Maintain a working knowledge of relevant constitutional issues
▶ Evaluate the impact of changes to laws and regulations
▶ Help implement changes to laws
▶ Provide legal guidance to management, personnel, or clients

for more info
**JOB PROFILE:**

**CYBER SECURITY ENGINEER**

**DEGREE REQUIRED?**
- Yes
- Bachelor’s Degree in Cybersecurity or Computer Science

**MEDIAN SALARY**
- +$90,000

**JOB GROWTH**
- +20%

**SOFT SKILLS**
- Complex Problem Solving
- Creativity
- Strong Communication
- Ability to Work in a Team
- Capable of Handling Stress

**COMMON JOB DUTIES**
- Create new ways to solve existing production security issues
- Configure and install firewalls and intrusion detection systems
- Perform vulnerability testing, risk analyses and security assessments
- Develop automation scripts to handle and track incidents
- Investigate intrusion incidents, conduct forensic investigations and mount incident responses
- Collaborate with colleagues on authentication, authorization and encryption solutions
- Evaluate new technologies and processes that enhance security capabilities
- Test security solutions using industry standard analysis criteria
- Respond to information security issues during each stage of a project’s lifecycle
- Define, implement and maintain corporate security policies

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*for more info*
**JOB PROFILE:**

**INFORMATION SYSTEMS SECURITY MANAGER**

**DEGREE REQUIRED?**

Yes
Bachelor’s Degree in Cybersecurity or Computer Science

**MEDIAN SALARY**

$110,000

**JOB GROWTH**

+20%

**SOFT SKILLS**

Strong Leadership
Good Communication
Efficient Multi-tasker
Creative Problem Solver
Comfortable Delegating

**COMMON JOB DUTIES**

- Manage organizational resources (time, money, personnel, etc.) to support security goals and policies
- Create and execute strategies to improve the reliability and security of IT projects
- Define, implement and maintain corporate security policies and procedures
- Spearhead vulnerability audits, forensic investigations and mitigation procedures
- Respond immediately to security-related incidents and provide a thorough post-event analysis
- Manage a diverse team of security administrators, analysts and IT professionals
- Advise leadership on organization’s cybersecurity status
- Institute organization-wide training in security awareness, protocols and procedures
- Assess, test and select new security products and technologies

**INSTITUTE FOR INFRASTRUCTURE PROTECTION**

for more info
## IT Project Manager

**Job Profile:**

- **Degree Required?** Yes
  - Bachelor’s Degree in Systems Management, Strategic Planning, Engineering & Technology, or Related Field

- **Median Salary** +$97,000

- **Job Growth** 12%

- **Soft Skills**
  - Leadership & Team Building
  - Resource Management
  - Technology Use
  - Systems Thinking

### Common Job Duties

- Develop methods to monitor and measure risk, compliance, and assurance efforts
- Provide advice on project costs, design concepts, or design changes
- Review or conduct audits of information technology (IT) programs and projects
- Manage end-to-end customer service
- Gather feedback on customer satisfaction and internal service performance to foster continual improvement
- Develop supply chain, system, network, performance, and cybersecurity requirements
- Identify and address cyber workforce planning and management issues (e.g. recruitment, retention, and training)
- Lead and oversee budget, staffing, and contracting
- Draft and publish supply chain security and risk management documents
DEGREE REQUIRED?
Yes
Bachelor's Degree in target language is encouraged if applicant is not a native speaker

MEDIAN SALARY
$55,000

JOB GROWTH
42%

SOFT SKILLS
Good Communicator
Detail-oriented
Analytical
Identify contexts & subtleties in written & verbal communications

COMMON JOB DUTIES
- Analyze and process information using language and cultural expertise
- Compile and interpret data for intelligence
- Assess a target's motivation and frame of reference for intelligence context
- Analyze metadata to look for patterns, anomalies, or events
- Identify cyber threat tactics
- Identify foreign languages and dialects in initial source data
- Help optimize the development of language processing tools
- Analyze social network activities
- Translate voice and graphic data
- Identify cyber or technology-related terminology used in target languages
JOB PROFILE:
SOFTWARE DEVELOPER

DEGREE REQUIRED?
Yes
Associate’s Degree
(A Bachelor’s or Master’s in Computer Science is Encouraged)

MEDIAN SALARY
$70,000

JOB GROWTH
24%

SOFTWARE DEVELOPER

COMMON JOB DUTIES

- Develops, creates, maintains, and write/code computer applications, software, or utility programs
- Design, implement, and test software
- Assist in the development of a company-wide software security strategy
- Facilitate meetings and workshops to define client processes and needs
- Create new software systems or forensic tools
- Participate in the life-cycle development of software systems using different methodologies
- Design and build proof-of-concept prototype solutions
- Institute programming techniques that are free from logical design and technical implementation flaws
- Gain a thorough knowledge of attack vectors that may be used to exploit software
- Support software deployments to customers

SOFT SKILLS

- Good Communicator
- Able to Work on a Team
- Analytical
- Meet Deadlines

for (int i = 0; i < n; i++)
    for (int j = i+1; j < n; j++)
        if (less(a[i], a[j]))
            exchange(a[i], a[j]);
TECHNICAL SUPPORT SPECIALIST

DEGREE REQUIRED?
NO
Certification(s) encouraged but not essential
Experience can supplement

MEDIAN SALARY
$50,000

JOB GROWTH
11%

SOFT SKILLS
Complex Problem Solving
Systems Thinking
Attention to Detail
Resource Management

COMMON JOB DUTIES
▸ Install and maintain network infrastructures, device operating systems
▸ Troubleshoot system hardware and software issues
▸ Analyze incident data for emerging trends
▸ Develop and deliver technical training to users and other customers
▸ Diagnose and resolve customer-reported system incidents, problems, and security events
▸ Make recommendations based on trend analysis for changes to software and hardware to enhance user experience
▸ Install and configure hardware, software, and other equipment for system users that adheres to security standards
▸ Administer accounts, network rights, and access to systems and equipment
▸ Perform asset management/inventory of information technology (IT) resources

for more info
**JOB PROFILE: VULNERABILITY ASSESSMENT ANALYST**

**AKA VULNERABILITY ASSESSOR**

**DEGREE REQUIRED?**

No

Real-world experience is much more valued than a degree, though a degree won’t hurt

**MEDIAN SALARY**

$75,000

**JOB GROWTH**

+20%

**SOFT SKILLS**

Alternative Problem Solving
Curious & Creative
Attention to Detail
Strong Communication
Interest in Hacking

**COMMON JOB DUTIES**

- Identify critical flaws in applications and systems that cyber attackers could exploit
- Conduct vulnerability assessments for networks, applications and operating systems
- Conduct network security audits and scanning on a predetermined basis
- Use automated tools (e.g. Nessus) to pinpoint vulnerabilities and reduce time-consuming tasks
- Use manual testing techniques and methods to gain a better understanding of the environment and reduce false negatives
- Develop, test and modify custom scripts and applications for vulnerability testing
- Compile and track vulnerabilities over time for metrics purposes
- Write and present a comprehensive Vulnerability Assessment and maintain a database
- Supply hands-on training for network and systems administrators

(AKA VULNERABILITY ASSESSOR)

for more info
JOB PROFILE: CYBER OPERATOR

DEGREE REQUIRED?
Yes
Bachelor’s in Computer Science/Engineering Certification(s) recommended

MEDIAN SALARY
+$100,000

JOB GROWTH
20%

SOFT SKILLS
Critical Thinking
Excellent Communication (written and verbal)
Analytical

COMMON JOB DUTIES
- Analyze network architecture, tools and procedures for ways to improve performance
- Identify potential points of strength and vulnerability within a network
- Collect and process information on wireless networks and connected devices
- Deploy, test, and utilize network tools
- Monitor and track diagnostic information on network health
- Operate and maintain automated systems for gaining access to networks
- Collaborate with development organizations to create and deploy the tools needed to achieve objectives
- Conduct exploitation testing of devices and networks